



FEMA

Fact Sheet

Industry Liaison Program

The Industry Liaison Program is committed to establishing strategic relationships with industry partners and stakeholders by serving as an industry advocate and acting as the liaison between vendors and the FEMA program offices. In support of FEMA's mission, the Industry Liaison Program assists in providing greater opportunities for local businesses in accordance with the Robert T. Stafford Disaster Relief and Emergency Assistance Act.

Services

- Serve as FEMA's portal for businesses and local stakeholders inquiring "How to do Business with FEMA"
- Coordinate vendor presentation meetings with program offices
- Coordinate Industry Days
- Conduct secondary market research for Contracting Officers
- Respond to informal Congressional requests
- Perform vendor analysis reporting
- Ensure compliance with FAR, DHS, and other governing entities

How to do Business with FEMA

Vendors should do the following:

1. Register their business with the System for Award Management (SAM) at www.sam.gov. Please direct questions regarding the registration process to the Federal Help Desk at 866-606-8220.
2. Submit a completed FEMA Profile to the Industry Liaison Support Center. To obtain a Vendor Profile Form, you may [click here](#) or request a form via email. All Vendor Profile requests submission and inquiries may be directed to FEMA-Industry@fema.dhs.gov. Vendor information will be forwarded to the appropriate program office(s) and/or Contracting Officer(s), when applicable. Submission of a Vendor Profile is strictly voluntary.
3. Search the Federal Business Opportunities website at www.fbo.gov for Federal procurement opportunities. Please direct questions regarding the registration process to the Federal Help Desk at 866-606-8220.



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For More Information

The Industry Liaison Program can be reached at 202-646-1895 or FEMA-Industry@fema.dhs.gov or visit <http://www.fema.gov/about-industry-liaison-program>.
The Small Business Program can be contacted via email at FEMA-SB@fema.dhs.gov.